## FDINEWSLETTER

COMMERCIALIZING AQUACULTURE

# Conquering the Local Market with FDI Frozen!

Ever since its induction, FDI Frozen received very good market feedback and gained significant market share.

We are currently supplying to more than **30** businesses on Penang Island with a few prominent hotels buying from us on a regular basis.

With this momentum, we are planning to expand our customer base by **3**-fold in the next **3 months**.

categories	Percentage(%)
Hotels	30%
Restaurants	60%
Others	10%





## "A word from our Chief Marketing Officer" -SAM THOR

We target to expand our Local Market allocation from 5% to 30% of our total sales. Based on our data, we are seeing a healthy percentage from 5% to 30% which also will direct increase profit for our group.

This will give us a higher profit margin and will ultimately mitigate the risk of any disruption in the international demand.





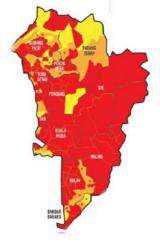


#### WATER POLLUTION IN KEDAH

There are reports of severe water pollution around Kedah area from **24th of January to 7th of February**, the pollution, which cause is still unknown, has turned our water supply black and smelly with a lot of consumer rubbish floating on top.

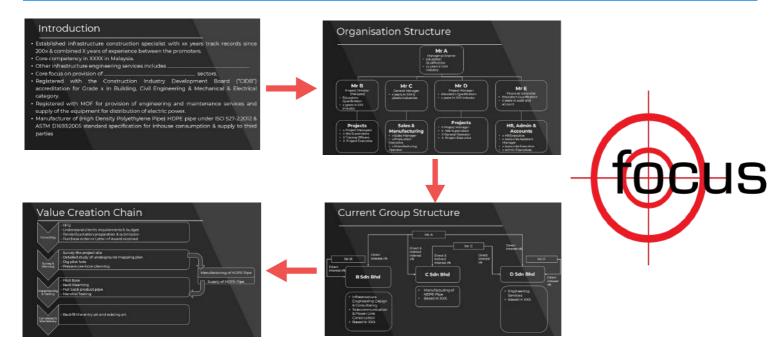
Fortunately for us, we've planned for this during our pond design stage, our reservoir has enough capacity to last for a month before needing to top up external water.







Polluted area in KEDAH



### **UPCOMING MOVE BY FDI...**

We've engaged an IPO Consulting firm to audit and do a pre-IPO report. The independent consultant will come in and evaluate our business and its operation to determine what are our strengths and weaknesses, together with a detailed threat and opportunity assessment enabling us to understand more about ourselves, at the same time positioning ourselves for the future IPO plan.



consultant is evaluating to do the report